

DELIVER TO: PETE PENOYER
COMPANY: U.S. NATIONAL PARK SERVICE
FAX: 303-225-3515

FROM: Bobbi Williams
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Date: Friday, April 15, 2005

NUMBER OF PAGES: 4



221 East Lincoln Ave. Fort Collins, CO 80524 USA
 Tel: 1.800.446.7488 / 1.970.498.1500 / Fax: 1.970.498.1598 / www.in-situ.com

Sales Quote

Quote No: 223557

Issue Date: 4/15/2005

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Quote To: U.S. NATIONAL PARK SERVICE
 SUITE 250
 1201 OAK RIDGE DRIVE
 FORT COLLINS CO 80525
 303-225-3515

Comments: GS-24F-0045M
 GROUND FREIGHT FOB DESTINATION

Quote No	Contact Ref	Issued By	Payment Terms	Tax / Freight	Ship Via	FOB Point	Est. Shipment ARO
223557	000518	JIM G. BRODERICK	NET 30 DAYS	Not Included	Best Way	Fort Collins, CO	CALL

Ln No	DL	Product Name		UOM	Qty	Orig. Price	Discount	Quote Price	Ext. Price
01	01	0048000	MP TROLL 9000 2DR VERSION PROFESSIONAL PRESSURE-NONE PH DO NO SENSOR INSTALLED LOW CONDUCTIVITY	EA	1	\$4,470.00	8.24%	\$4,101.81	\$4,101.81
02	01	0042980	Pressure Sensor, 30 psig 21m, 69ft	EA	1	\$885.00	8.24%	\$812.10	\$812.10
03	01	0032010	ORP Sensor TROLL 9000	EA	1	\$290.00	8.24%	\$266.11	\$266.11
04	01	0048020	Delrin RDO Sensor Attaches to Port 1 or 3	EA	1	\$2,495.00	0.00%	\$2,495.00	\$2,495.00
05	01	0048580	RDO Calibration Kit Bubbler System	EA	1	\$200.00	0.00%	\$200.00	\$200.00
06	01	0043400	Turbidity Sensor TROLL 9000	EA	1	\$1,560.00	8.24%	\$1,431.50	\$1,431.50

REQUIRES XP VERSION

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07	01	0032050	Nitrate Sensor (dry)	User Calibration required	EA	1	\$365.00	8.24%	\$334.94	\$334.94
REQUIRES XP VERSION										
08	01	0032060	Ammonium Sensor (dry)	User Calibration Required	EA	1	\$365.00	8.24%	\$334.94	\$334.94
REQUIRES XP VERSION										
09	01	0032070	Chloride Sensor (dry)	User Calibration Required	EA	1	\$365.00	8.24%	\$334.94	\$334.94
REQUIRES XP VERSION										
10	01	0048000	MP TROLL 9000 PROFESSIONAL XP PRESSURE-NONE PH DO NO SENSOR INSTALLED LOW CONDUCTIVITY	2DR VERSION		1	\$4,890.00	8.24%	\$4,487.21	\$4,487.21
11	01	0047370	Rugged Reader System	Bundle w/ComIT2	EA	1	\$1,995.00	8.24%	\$1,830.67	\$1,830.67
12	01	0021450	T9K/miniTROLL QC Cable 25 FT POLY CABLE NO REEL, 0-100'	RS485		1	\$263.75	8.24%	\$242.02	\$242.02
13	01	0047260	ComIT2 PC Adapter		EA	1	\$295.00	8.24%	\$270.70	\$270.70

For further information regarding the Warranty or Terms and Conditions, please refer to our web site or contact your sales representative.
 This quote is valid for 30 days.

Quote Total: \$17,141.94

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Recommended Accessories for the Multi-Parameter TROLL 9000

0048020	NEW! RDO – Rugged Dissolved Oxygen Sensor, Delrin.....	\$2495.00
0033250	NEW! "Quick-Cal" Solution, 4-pak of 250ml (8-Cals), (for calibrating DO, Cond., pH & ORP) <i>(Each bottle of Quick-Cal will yield @ 2 Calibrations)</i>	\$50.00
0044710	Flowcell (low-flow- (100-500 ml/min))	\$365.00
0042210	Stirrer	\$260.00
0026470	Pelican HardShell Carry Case w/custom foam insert.....	\$305.00
0026590	NEW! MP TROLL 9000 Comprehensive Maintenance Kit... Includes: - Elastomeric Connector Service - (4) elastomers, Q/C Desiccant Cap Service: (2)ea Vented Q/C cap w/membrane and desiccant, (10)ea desiccant capsules and capsule o-rings. Backshell Service: (5) backshell and body dust caps, (8) backshell o-rings, Sensor Service: (10) restrictor o-rings, (16) sensor o-rings, Accessories: O-Ring lube, (2) sensor port plugs, cotton swabs, wet naps, instructions.....	\$180.00
0033460	5pk Sure-Tension™ 1-mil (fast-response) DO Sensor Caps	\$88.00
0033450	5pk Sure-Tension™ 2-mil (long-life) DO Sensor Caps	\$88.00
0033200	Comprehensive 1-mil Sure-Tension™ Dissolved Oxygen Sensor Service Kit (5 x 1-mil Sure-Tension™ Membrane Caps, 5 Sensor protective caps, 10 Sensor o-rings, 2 packets o-ring lube. 35ml electrode filling solution, 5 electrode polishing strips, 35ml 10% ammonia cleaning solution in dispenser, Cleaning brush, Instructions).....	\$125.00
0033440	Comprehensive 2-mil Sure-Tension™ Dissolved Oxygen Sensor Service Kit (same contents as above)	\$125.00

Assurance Plus Programs Multi-Parameter TROLL 9000

0059000	Maintenance & Calibration Program	\$249.00
0059010	1 year extended warranty Level One	\$299.00
0059020	2 year extended warranty Level One	\$399.00
0059030	3 year extended warranty Level One	\$499.00
0059040	3 year extended warranty Level Two	\$599.00

Recommended Accessories for the miniTROLL

0029100	Maxum - High Volume Desiccant Adapter (for high humidity environments)	\$78.00
0029140	Desiccant Replacement Kit for Maxum Desiccant	\$26.00
0028140	Stainless steel backshell cap/hanger (absolute)	\$52.00
0026570	NEW! miniTROLL Comprehensive Maintenance Kit... Includes: - Elastomeric Connector Service - (4) elastomers, Q/C Desiccant Cap Service: (2)ea Vented Q/C cap w/membrane and desiccant, (10)ea desiccant capsules and capsule o-rings. Backshell Service: (5)ea	

backshell and body dust caps, (8) backshell o-rings, **Accessories:** O-Ring lube, cotton swabs, wet naps, instructions \$155.00

0028980	miniTROLL Maintenance Kit... Includes: (10) Dessicant packs w/ O-Rings, (1) O-Ring Lube Pack, 4 Backshell O- Rings, (2) Elastomers, (1) 2" Well Dock, (1) 4" Well Dock, (6) Cable Ties, Accessory Bag, Instructions	\$105.00
0021570	PSIA Snap Ring Kit (Includes: 4 Snap Rings, Removal Tool, Insertion Tool)	\$26.00

Assurance Plus Programs PXD/miniTROLL/LevelTROLL

0051150	Maintenance & Calibration Program	\$149.00
0051160	1 year extended warranty Level One	\$195.00
0051170	2 year extended warranty Level One	\$295.00
0051180	3 year extended warranty Level One	\$395.00
0051190	3 year extended warranty Level Two	\$495.00

Recommended Well Accessories

WELL DOCK 2"	2" Well Dock	\$16.00
WELL DOCK 4"	4" Well Dock	\$37.00
WELL DOCK 6"	6" Well Dock	\$42.00
0020370	2" Vented locking well cap	\$40.00
0020390	4" Vented locking well cap	\$52.00
2214-0006	Plastic Reel (Max. Recommended 350ft / 106m).....	\$100.00
2214-0004	Small Steel Reel (Max. Recommended 450ft / 137m).....	\$195.00
2214-0005	Large Steel Reel (Max. Recommended 1500ft / 457m)	\$295.00

Handheld Controller and Software

0047370	NEW! RuggedReader System (Includes: IP-67 rated 200mhz Rugged Reader, 64MB RAM, 64MB Flash, Package of 10 screen protectors, Two stylus pens, USB data cable, User's guide / In-Situ ComIT2 for Rugged Reader/ 6ft DB9 ext. / Pocket-Situ Software, Win-Situ 4.0 software & manual on CD, In-Situ "Getting Started" card, 2yr Warr. on Hardware, 90 day Warr. on Batt. & Accys.)....	\$1,995.00
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NOTE: In addition to the above item, a Quick-Connect Cable is needed to complete communications to the TROLL.

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Warranty

In-Situ, Inc., (In-Situ) warrants that all new products manufactured by it shall be free from defects in materials and workmanship for a period of one year (except calibration solutions, cables, accessories, which carry a 90 day warranty) when properly installed and operated in accordance with the instruction manuals provided by, or available through, In-Situ, and when used within the design specifications for the product. Products accessory products including batteries, which are manufactured by others, carry the warranty of that manufacturer, or thirty days, whichever is greater. The warranty period for all products begins on the day the product is shipped to the customer or distributor.

In-Situ agrees to repair, or, at its option, replace at no charge, components that have proven to be defective during the warranty period, provided that the warranted product is shipped, postage prepaid, to In-Situ. In-Situ's Customer Service staff must be contacted for a Return Materials Authorization (RMA) number and shipping instructions prior to shipment to In-Situ.

These warranties do not apply to any product that has been damaged either by negligence, accident or misuse by any other person. Nor do these warranties apply to any product that has been repaired, altered, serviced, or modified by an unauthorized person.

There are no other warranties, express or implied, which extend beyond the face hereof; In-Situ makes no warranties of merchantability or of fitness for any particular purpose.

In-Situ's obligation and liability under this warranty is expressly limited to either repairing and replacing, at In-Situ's option, any product found to be defective or otherwise not in conformity with this warranty. The obligation to repair or replace shall terminate when the warranty period expires.

In-Situ's maximum liability in damages to customer, from whatever source, including any breach of contract or warranty, shall be limited to the difference between the delivery price of the product and the market price of such product at Customer's destination at the time of such breach. In no event shall In-Situ be liable for personal injury, property damage, loss of profit, delay or any incidental or consequential damages whether arising from contract, breach of contract, tort, In-Situ's negligence, strict liability or the breach of any express or implied warranty, including but not limited to any implied warranties of merchantability or fitness for a particular purpose.

Terms & Conditions

Prices

Prices include standard packaging in accordance with common carrier requirements. Shipping and handling charges are additional (handling charges are \$5 for orders under \$1,000 and \$15 for orders of \$1,000 or more). Prices are subject to change without notice and In-Situ reserves the right to discontinue any items without notice. Applicable federal, state, and local taxes are the responsibility of customer and are not included in the price quoted to customer.

Orders & Acceptance

In-Situ reserves the right to refuse any and all orders placed by the customer (purchaser) which do not meet In-Situ's current ordering terms. The customer must provide In-Situ with a written or facsimile copy of a firm, non-cancelable purchase order for the products and/or services requested to be delivered to the customer by In-Situ. Purchase orders may also be submitted to: insidesales@in-situ.com. The pricing listed on the purchase order must match pricing approved by In-Situ for that order. Once the order is accepted by In-Situ, no price changes will be applicable, unless covered by a separate, written agreement. Issuance of a purchase order by customer means that it has fully accepted all terms and conditions, including payment terms, set forth in this document. No other terms or conditions shall be binding upon In-Situ unless covered by separate, written agreement signed by In-Situ.

Minimum Order

There is no minimum order amount. Payment by credit card is required for all orders under \$200. A \$35 handling fee will be added to all orders under \$200 taken WITHOUT a credit card.

Returns & Cancellations

Contact our Customer Service Department for a return authorization and shipping instructions. Authorized returns will be issued a Return Materials Authorization (RMA) number, which must appear on the outside of all parcels containing returned merchandise. All freight must be prepaid by the customer. In-Situ has the right to refuse returns. Accepted returns will be credited to the customer's account. Refunds will not be issued.

Orders cancelled prior to shipment will be billed for all work and non-reworkable materials at the standard rate for repairs. Orders cancelled after shipment are subject to a restocking fee of 20% of the order price. Items returned must arrive at In-Situ's offices within 15 days of original shipment and remain unopened in the original packaging. Custom orders, including cables, will be subject to a cancellation fee of the full purchase price.

Payment Terms

In-Situ is pleased to extend terms of net 30 days to domestic customers and distributors who have established a credit account with us. If you wish to open a new account, credit applications are available upon request. A bank reference and four trade references are required.

Payments are due in 30 days from the date of the invoice. All past due invoices and uncollected funds shall be charged interest at a rate of 1.5% per month. If a credit card is used for payment of late invoice(s), a 3% surcharge will be added to cover the additional cost. The customer agrees to pay all collection costs, including attorneys' fees, and penalty charges if collection services on the account become necessary.

All international orders require an irrevocable letter of credit from a US bank or electronic wire transfer of funds with order. Letter of credit and wire transfer fees will be added to the invoice at a rate of \$350 and \$30 respectively.

Shipment

Shipment is F.O.B. dock, In-Situ, Inc., Fort Collins, CO. Title and risk of loss will pass from In-Situ to buyer upon pickup by common carrier at In-Situ's dock. All orders from In-Situ are shipped by Federal Express, D.H.L. or U.P.S. depending on customer requests. International orders are shipped by air unless otherwise requested. All orders are insured, unless instructed differently. All shipping costs and insurance are pre-paid by In-Situ and billed to customer, unless otherwise requested.

We package all products to meet the carrier's requirements. Equipment is checked prior to shipping and leaves In-Situ in operating condition. Please examine all shipments immediately upon receipt. Notify In-Situ of any shortages. If the shipment is damaged, notify us and file a claim with the carrier immediately. We will advise and assist in any claims to the carrier. All claims should be made within 10 days. We are not responsible for delays due to strikes, accidents, carrier, or other problems beyond our control.

Calibration & Certification

Calibration documentation is provided for Data Loggers and Probes. Stated accuracies reflect maximum allowable deviation from NIST traceable standard. Individual instrument accuracies may exceed stated accuracies.

Repairs

All parts and labor charges are billed at a standard flat rate. All necessary parts and labor are covered under this flat rate. Repairs will be completed and invoiced within 60 days of the date we receive authorization for repair. All payments are net 30 days. Repairs are warranted for 90 days. Repair pricing does not include return shipment charges. At our discretion we may use factory-refurbished materials in the repair of all product lines.

Disclaimer

Due to continuing product development, In-Situ reserves the right to alter specifications without prior notice. We also reserve the right to alter terms prior to acceptance of the order.

Thank You for Choosing In-Situ !